

# Get more out of your Electrical Engineering Degree

## Keysight Staff Engineering Program



The Keysight Technologies Staff Engineering Program trains engineering graduates for a career in technical sales. As a participant, you'll begin your career working in Keysight's Technical Contact Center (TCC) in Englewood, CO. With an abundance of Application Engineers and Field Sales Engineers, the TCC is a rich atmosphere for application and solution training.

During your time in the Program, you'll visit internal organizations across the country for intensive product and application training. You'll have the opportunity to practice your engineering and sales skills with regular technical presentations and demonstrations to peers and experienced engineers. You'll also receive training on sales fundamentals, negotiation, business etiquette and time management. You'll gain real world experience by addressing customer's test and measurement needs through mentoring opportunities with local Field and Application Engineers at customer sites and with different sales districts in the country.

As a Staff Engineer, you'll get the unique and invaluable opportunity to lead a technical marketing seminar to educate hundreds of customers across the US and Canada on Keysight's newest measurement solutions.

Participants must be driven and self-motivated since they are given the freedom to shape their development and ultimately their career with Keysight while soliciting support from a wide variety of sources. The program, which pays a very competitive salary, typically lasts nine to twelve months before being fielded. Timing and location of fielding within the US is dependent on Keysight's business needs.

Learn more and Apply at [jobs.keysight.com](http://jobs.keysight.com)

"The Staff Engineering program was a great opportunity to jump into an exciting, competitive industry with exposure to a multitude of opportunities. The program is an excellent opportunity to find a job that could lead to a promising career."

– Andreas, University of Colorado at Boulder

"A company's culture should be one of the most important considerations in selecting a job; however it is almost always overlooked by graduates. Keysight's culture has a very strong foundation, trust, respect, and uncompromising integrity are practiced daily throughout the company."

– Matt, Cal Poly SLO

"The Field Engineering job is much different than any other engineering job because this job is a self-motivated highly independent job. Achieving goals results in performance rewards. Everyday I plan what I do, and how I'm going to do it. If I need help, all I have to do is ask. I have not once been told 'figure it out yourself' or 'ask someone else!'"

– Joe, Worcester Polytechnical Institute

"After college, everyone seemed to be pushing me into an R&D job, but I knew I wanted more people interaction and to not sit at my cubicle all day, while still being technical. Field Sales Engineering with Keysight has provided me the perfect balance. I spend all day with engineers, troubleshooting their solutions and building personal relationships, while still using my degree"

– Lauren, Penn State University



Keysight Technologies Inc. is an equal opportunity employer. Qualified applicants will receive consideration for employment without regard to disability, protected veteran status or any other protected categories under all applicable laws.

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